

**Customer Name**

Geospace Technologies

Location:

Colombia

Industry:

Oil & Gas

Products:

- General Accounting, Accounts Payable, Accounts Receivable, Sales Order Processing, Inventory Management, Purchase Order Processing, Address Book.

Partner:

ITCROSS

About Geospace

Geospace Technologies Corporation designs and manufactures instruments and equipment used by the oil and gas industry to acquire seismic data in order to locate, characterize and monitor hydrocarbon producing reservoirs. The company also designs and manufactures non-seismic products, including industrial products, offshore cables, thermal printing equipment and film

Business Situation:

Geospace technologies business in Colombia required to implement JD Edwards in 2014. Geospace did not have experience implementing in Latin America. They decided to hire ITCROSS as localizations and global projects specialists for helping them in reaching this goal.

Project highlights and challenges:

- Small local team at Colombia site what made it very difficult the data gathering phase, as users had very few time dedicated to the project.
- Language barrier between HQ and the branch: ITCROSS also played as intermediate party between both sites of the client.
- Client's CNCs had poor experience installing JDE localizations, and it took longer to get a stable environment to start working on Colombia.
- COA client's standardization along with JDE roll out in Colombia, mixed with complex legal requirements on it.
- Implementation team: great client's project management and ITCROSS localization expert formed a perfect team to work with.

Successful results:

Geospace and ITCROSS carried on a successful roll out project a successful roll out project in Colombia, first JDE site in Geospace Latin America.

Solutions: Enterprise One 9.0

"It was a difficult project and ITCROSS team did a great job of helping achieve this important milestone at Geospace". David Witt, Director of IT at Geospace Technologies.